



## Bob Feinberg

Senior Vice President & Principal  
New Mexico - El Paso

bob.feinberg@colliers.com  
Main: +1 505 238 7077  
Direct: +1 505 880 7060  
colliers.com  
feinbergjones.com

5051 Journal Center NE  
Suite 200  
Albuquerque, NM 87109  
United States

### Qualifications

Licensed New Mexico Broker  
Licensed New Mexico Qualifying  
Broker

### Affiliations & Memberships

International Council of Shopping  
Centers (ICSC)

Full Member Urban Land  
Institute (ULI)

ULI National Product Councils:

- Retail-Green 3 years
- Sustainability 2 years
- Retail-Platinum 3 years
- Airport Development current
- TAPS-Red Bird Mall Dallas
- ULI Chicago 2016 Olympics  
Advisory Board

ULI New Mexico Chapter  
Co-Founder/Board Member

National Association of Industrial &  
Office Properties (NAIOP)

Commercial Association of  
Realtors New Mexico (CARNM)

National Association of Realtors  
(NAR)

Greater Albuquerque Association  
of Realtors (GAAR)

### Professional Summary

Building on his 31 years of commercial real estate experience, Bob Feinberg has earned an impressive portfolio of successful national and multi-market retail real estate transactions. His expertise in national retail representation is a key force behind many of Albuquerque and New Mexico's retail placements.

Over the last few years, Bob has been connecting the retail dots with the industrial business. Understanding and grasping the "bones" of logistics and mending that knowledge with his experience in retail has opened up even a wider-world of real estate expertise.

Bob's early successes include the representations for the first three Albuquerque Walmart Supercenters which were anchors for his successful leasing efforts of Towne Park Plaza, a 50-acre Power Center, Sycamore Plaza, a 26-acre neighborhood center, and a 14-acre Walmart Supercenter, which was formerly a renowned New Mexico Chevrolet dealership. Concurrent to these benchmark shopping centers, Bob brought Home Depot and Lowe's Home Improvement Centers to New Mexico. Most recently, Bob was instrumental in bringing Amazon's one million square foot facility to Los Lunas, NM.

Additionally, Bob maintains a wide tenant representation list including Dick's Sporting Goods, Dave & Buster's, DSW, Staples, CVS, Guitar Center, Albertsons, Harbor Freight Tools, Burlington, Chick-Fil-A, Panera Bread, Chuze Fitness and many more. Bob brings his extensive retail industry experience and passion to every transaction. No matter how demanding the situation, he succeeds in producing successful outcomes for his clients. By using his extensive experience and wide network of contacts, Bob creates and delivers innovative solutions. His dedication to building strong relationships is evident to his clients, both landlords and tenants. Bob works to ensure the right fit by identifying qualified tenants, the right terms with his market insights and the best possible outcome for all parties. Every time.

### Professional Accomplishments

- Retail Specialty Group Leader: Colliers International — 2015, 2016, 2017, 2018, 2019
- Colliers International Everest Club National Top 10% Producer: Multiple years
- CoStar: Power Broker — 2010, 2011, 2012, 2015, 2016, 2017, 2018
- Leading Real Estate Advisor: Colliers International — 2014, 2015, 2016, 2017, 2018, 2019, 2020, 2021, 2022
- Real Estate Advisor of the Year: 2004, 2005, 2006, 2008, 2009, 2010, 2011, 2012, 2013, 2017, 2018
- U.S. Circle of Excellence: Grubb & Ellis 2005, 2006, 2007, 2008, 2009, 2010
- Million Dollar Producer: Grubb & Ellis 2005, 2006, 2007, 2008
- 2nd Highest National Retail Producer: Grubb & Ellis — 2006, 2007
- Award of Excellence: NAIOP — 1994, 1995, 1996, 1998, 2000, 2001, 2002, 2004
- Board of Directors: NAIOP — 2001

### Community Involvement

- Qualified Expert Witness: District Court
- Executive Director: Albuquerque Economic Development — 1991, 1995
- National Jewish Hospital & Research: Current Member; Treasurer 1991, Co-Chair of Spirit of Achievement Award Dinner 2019
- American Diabetes Association: Past Board Member
- New Mexico Jazz Workshop: Past Board Member
- Albuquerque Reads: Albuquerque Chamber of Commerce — 2016
- Co-Founder of the New Mexico Desalination Association

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## Representative Clients and Projects (Partial List)



“I have consistently been pleased with Mr. Feinberg’s persistence and his efforts to bring quality sites to my attention. It seems that when projects become difficult or complicated, I can count on Mr. Feinberg to bring things to a satisfactory conclusion.”

— Bram Neil

*Lowe’s Home Improvement*

“As a result of his industry knowledge and personal contacts, he has been instrumental in finding profitable locations for us. Bob is fun to work with and is extremely honest and reliable.”

— George S. Kyler

*McDonald’s Corporation*

“It is this kind of imaginative forward-thinking that makes us feel confident that Mr. Feinberg is most capable of assuring we are exposed to all the options that could be available in our search for the best sites.”

— Greg George

*The Home Depot*

“Both of these projects have been very complicated and involved. In working on the projects, Bob has shown himself to be hardworking, diligent and persistent. Bob’s follow-up skills have been excellent and he has pushed hard to get everything done.”

— Robert M. Bedard

*Walmart Stores, Inc.*

“It is clear that he has an excellent acquaintance with many prospective tenants and their requirements. He gathers a lot of information and then uses it imaginatively in putting a deal together.”

— Kim D. Murphy

*University of New Mexico*

“If the rest of your group has the same amount of energy and market knowledge, we will be doing a lot of business in the future.”

— Bruce Belesky

*Ruth’s Chris Steak House*